

25 ANNUAL REPORT

Accelerating Progress,
Building to Scale





At a time of profound challenge
for the environmental movement,
EarthShare is building
systems that endure—ensuring
environmental giving remains
strong, informed, and ready to
meet the moment.

– Angela Grimes, Board Chair
Brad Leibov, CEO

Contents

- 3 Workplace Giving**
- 4 Fiscal Sponsorship**
- 5 Donor-Advised Funding**
- 5 Donor-Advised Funding**
- 6 Financials**

\$430+M

Mobilized for the environment

\$30M

Assets under management (AUM) in 2025

7.3M

Employees reached

A Letter to Our Supporters

This past year marked a defining moment for EarthShare and for our growing community of people and partners working to make environmental giving more strategic and impactful.

For more than 35 years, EarthShare has built the infrastructure that powers environmental philanthropy. In 2025, that mission came to life in new ways. We strengthened our programs, modernized our systems, and expanded opportunities for donors, funders, and nonprofits to work together with greater speed, transparency, and trust.

What began as a vision to modernize how individuals and companies support the planet has evolved into a dynamic platform that fuels real-world solutions across the environmental movement. Through the EarthShare Donor-Advised Fund and Giving Platform, we helped channel resources to hundreds of vetted environmental organizations—advancing work from regenerative food systems and sustainable finance to climate workforce well-being and community resilience. Every dollar of DAF fees was reinvested into our mission, strengthening the very networks and organizations that safeguard clean air, water, biodiversity, and thriving communities.

The EarthShare Fiscal Sponsorship program also continued to serve as a launchpad for innovative environmental initiatives, providing new and early-stage projects with the legal, financial, and operational backbone to grow and deliver measurable impact. And through workplace giving, we continued to build the systems that connect thousands of employees and employers to the environmental movement—making sustainable action part of everyday life and embedding philanthropy into organizational culture.

It was also a year of profound challenge. The rollback of environmental protections and the ongoing uncertainty facing many nonprofits reminded us why EarthShare's role as a backbone organization matters more than ever. We are building systems that endure—ensuring that even amid disruption, environmental giving remains strong, informed, and ready to meet the moment.

Our theory of change is simple but powerful: by connecting donors and organizations through resilient financial and operational infrastructure, we can accelerate environmental action and expand the movement for a livable planet. The path forward demands collaboration and courage, and we are grateful to walk it with you.

With hope and gratitude,
Angela Grimes, Board Chair
Brad Leibov, CEO



Workplace Giving

Philanthropic infrastructure for workplace giving: turning employee generosity into durable funding for the causes that matter most.

Learn more >>>

568

Organizations eligible for workplace & DAF support

\$4.1M

Raised via Workplace Giving

20

New organizations onboarded in 2025

13

Employer campaigns administered end-to-end

146

Campaigns participated in across the U.S.



Fiscal Sponsorship

We provide fiscal sponsorship so visionary initiatives can launch quickly with the operational, financial, and compliance support they need to thrive. Explore several of our new 2025 projects.

Learn more >>>

topofinance

Topo Finance brings attention to an often-overlooked driver of sustainability: the financial sector. Their work focuses on sustainable financial management, examining where money is held, assessing the environmental impact of supply chains, and helping clients maximize financial returns while reducing climate impact.



FRONTLINE RESILIENCE

Frontline Resilience is a mental health resilience project for climate activists and is led by licensed clinical social worker Parker Bowling. It provides free mental healthcare to people on the frontlines of climate change solutions across the globe.



TRANSFORMATIONAL INVESTING IN FOOD SYSTEMS

TIFS Initiative, Transformational Investing in Food Systems, is a network of investors, funders, intermediaries, and enterprises—all with the same mission in mind: to support regenerative food systems that are equitable, climate resilient, and meet the health and nutritional needs of our communities.



Donor-Advised Funding

A donor-advised fund and giving platform that makes environmental giving simple, strategic, and scalable.

Learn more >>>

A free DAF built for environmental giving

We made it free to open a donor-advised fund so donors can support climate, nature, and community resilience (and any other causes they love) from one streamlined account.

Built to accelerate grantmaking

- A clearer, smarter dashboard: Instantly view recent activity, account balance, and total giving in a clean, streamlined interface.
- Better nonprofit discovery: Improved search lets you discover nonprofits by issue area and, now, location.
- More ways to move money: Fund your account by credit/debit card, bank transfer, and now DAF-to-DAF transfer making it easier to consolidate giving and deploy capital sooner.

New content and tools to inspire action

- Issue visibility and nonprofit spotlights: New guides and curated resources elevate key topics and organizations doing the work, helping turn concern into action.
- Exclusive insights: Browse tips and timely articles to support more informed, strategic giving.

The screenshot shows a user interface for EarthShare. At the top is a search bar with a magnifying glass icon and the word "Search". Below this is a section titled "Featured Articles" with two article cards. The first card features a photo of a young boy in a blue shirt standing in shallow water, with the text "Keeping Public" partially visible. The second card shows a person in a green shirt and yellow hard hat working on solar panels. To the right of the "Featured Articles" section is a dark green sidebar with the EarthShare logo and the text "EarthShare". Below the featured articles is a section titled "My Charities" which displays a logo for a nonprofit organization, its name "Nonprofit Org", and its address "678 Main Street, Town, State 12". At the bottom of the "My Charities" section are two buttons labeled "Food Systems" and "Health". On the right side of the screenshot, there is a "Fund Your Account" section showing a "Current Balance" of "\$154.53" and a "Deposit Amount" field with a dollar sign. Below the deposit amount are radio buttons for "Credit Card" and "Bank Transfer", and input fields for "Full name on card" and a card number "1234 1234 1234 1234".

The **30x30** Project YEAR TWO

A curated set of resources and nonprofit spotlights designed to help donors understand 30x30 and take meaningful action through giving.

Learn more >>>

Open Spaces >>>

Examining the benefits of natural and accessible open spaces for community building, ecosystem processes, and overall environmental and human wellbeing.

Renewable Energy >>>

Assessing today's energy needs and how renewable energy sources play a role in healthier communities, healthier habitats, and a healthier planet.

Waste Prevention >>>

Analyzing today's waste management solutions and methods to reduce, mitigate, and prevent waste and protect our global ecosystems.

Endangered Species >>>

Exploring how protecting endangered species and their habitats results in healthier ecosystems and ecological processes—ones we all rely on to survive.



EarthShare Financials

STATEMENT OF FINANCIAL POSITION

ASSETS	FY25	FY24
Cash and cash equivalents	\$2,032,578	\$3,521,52
Restricted cash	313,601	504,076
Accounts receivable	113,026	161,494
Fiscal sponsorship receivable	471,124	-
Donor-advised funding receivable	29,850,000	-
Donor-advised funding fees receivable	150,000	-
Affiliation fees receivable	117,000	96,250
Pledges receivable*	2,994,220	3,012,254
Partnership fees receivable	2,660,456	2,551,218
Prepaid expenses	24,083	29,630
Property and equipment	4,924	5,988
Other assets	32,988	32,988
TOTAL ASSETS	\$9,547,654	\$9,547,654

* Net of shrinkage of \$3,301,752 (FY25) and \$3,653,135 (FY24)

LIABILITIES	FY25	FY24
Accounts payable and accrued expenses	\$321,678	\$116,512
Campaign funds payable to Nonprofit Partners	4,690,625	4,788,247
Line of Credit Payable	245,000	320,000
TOTAL LIABILITIES	\$5,257,303	\$5,224,759

NET ASSETS	FY25	FY24
Net assets without donor restrictions (board designated)	\$50,000	\$50,000
Net assets without donor restrictions	32,834,183	4,640,661
TOTAL NET ASSETS	\$33,507,697	\$4,690,661

LIABILITIES & NET ASSETS	FY25	FY24
TOTAL LIABILITIES & NET ASSETS	\$38,765,200	\$9,915,420

STATEMENT OF ACTIVITIES

WORKPLACE CAMPAIGNS	FY25	FY24
Workplace campaigns, net of est. shrinkage	\$3,208,422	\$3,320,497
Less amounts to Nonprofit Partners	(2,558,537)	(2,741,370)
TOTAL TO EARTHSHARE & SUBSIDIARIES	\$649,885	\$79,127

PUBLIC SUPPORT & REVENUE	FY25	FY24
Donor-advised funding	\$29,860,994	\$20,312
Donor-advised funding fees	150,000	-
Partnership fees	1,706,722	1,764,462
General contributions	590,673	598,334
Managed campaign services	197,591	190,040
Other revenue	45,246	49,498
Net assets released from restrictions – fiscal sponsorship	130,020	-
TOTAL PUBLIC SUPPORT & REVENUE	\$33,331,131	\$3,201,773

PUBLIC SUPPORT & REVENUE	FY25	FY24
Program services		
– Campaigns and Nonprofits	\$1,549,751	\$1,529,936
– Corporate partnerships and engagement	133,481	346,060
– Donor-advised funding services	1,793,357	386,307
– Fiscal sponsorship services	856,872	-
– Digital and communications	407,991	325,480
– Affiliate support	46,011	55,433
TOTAL PROGRAM SERVICES	4,787,463	2,643,216

Supporting services	FY25	FY24
– Management and general	315,430	361,120
– Fundraising	34,716	57,451
TOTAL SUPPORTING SERVICES	350,146	418,571
TOTAL EXPENSES	\$5,137,609	\$3,061,787

NET ASSETS	FY25	FY24
Change in net assets without donor restrictions	\$28,193,522	\$139,986
Public support w/ donor restrictions		
– Fiscal sponsorship	753,534	-
– Net assets released from restrictions – fiscal sponsorship	-	-
TOTAL SUPPORT W/ DONOR RESTRICTIONS	623,514	-
Change in net assets without and with donor restrictions	28,817,036	139,986
NET ASSETS WITHOUT DONOR RESTRICTIONS, END OF YEAR	\$33,507,697	\$4,690,661

Together with our supporters, we
are forging a path toward a world
where every action counts...

*and every individual has the
power to make a difference.*



1717 K Street NW, Suite 900
Washington, DC 20006
800-875-3863
www.earthshare.org

Follow EarthShare on social media!

